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## **Commercial Real Estate Women (CREW) Network Recognizes Leaders in Commercial Real Estate Industry with Impact Awards**

### **Awards Presented at CREW Network Annual Convention & Marketplace, October 20-23 in San Francisco**

**Lawrence, KS – October 22, 2010**—Commercial Real Estate Women (CREW) Network recognized leaders in commercial real estate with the 2010 CREW Network Impact Awards, awarded at the organization's annual convention and marketplace in San Francisco this week.

#### **Entrepreneurial Spirit**

**Winner: Leslie Burke, President, Athena Real Estate Advisors, CREW Atlanta**

In 2008, Burke was a Director of Underwriting when Prudential Financial's Board of Directors decided to exit the CMBS lending business and dismantled its national CMBS platform. This was her second layoff, the first being with Archon Group/Goldman Sachs in 2001.

She founded Athena Real Estate Advisors LLC in 2009 as demand grew for independent contractors to assist with FDIC related assignments. Her company, which received its WBENC woman-owned designation in 2010, is registered as a government subprime contractor and is one of three firms used by Eastdil Secured in its role as Prime Contractor for FDIC Valuation assignments. Athena also provides advisory and loan workout services to private equity clients and financial service companies.

Whenever possible, Burke utilizes the expertise and talents of CREW Network members on her assignments. Over the past two years, she has been able to staff assignments or otherwise hire other CREW member firms, and hopes to expand her CREW alliances as her company grows. Says Burke, "It is my goal to always, always use a CREW member when I can."

#### **Economic Improvement**

**Winner: Ada Healey, Vice President of Real Estate, Vulcan, Inc., CREW Seattle and Sound**

Ada Healey, vice president of real estate for Vulcan, Inc. was awarded the Economic Improvement Impact Award for her role in leading Vulcan Real Estate in one of the largest urban revitalization efforts in the country taking place in Seattle, WA.

Healey has built an integrated team of 30 real estate professionals with key roles filled by CREW Network members. Once completed, Vulcan's South Lake Union redevelopment project will consist of nearly 10 million SF of new housing, retail shops and restaurants, high-performance offices, biotech research space, attractive public parks and accessible public transit.

To date, Vulcan has invested more than \$1.7 billion in South Lake Union including 1.4 billion in completed development projects, \$50 million in public infrastructure improvements and \$300 million of projects under construction that will deliver by second quarter 2011. In addition, Vulcan has another \$300 million of development projects committed and scheduled to break ground next year. This has leveraged significant investment from other private and public sources with over \$1 billion invested by others in South Lake Union since 2004. All of this investment is improving the economic picture for Seattle, creating nearly 14,000 permanent jobs and 26,000 construction jobs in South Lake Union. Economists estimate that South Lake Union development activities will generate up to \$1.3 billion of cumulative tax revenue through 2025.

**Winners: Susan Talley, Member, Stone Pigman Walther Wittmann L.L.C., New Orleans CREW and Tracey Dodd, Principal, US Risk Management, LLC New Orleans CREW**

Susan Talley, of the Stone Pigman law firm in New Orleans, and Tracey Dodd, of US Risk Management, both members of New Orleans CREW also received the Economic Improvement Impact Award for their work in the redevelopment of Benson Tower and Champions Square, and restoration of the Superdome and other ancillary areas of downtown New Orleans.

This public-private endeavor is reinvigorating an entire area of the City of New Orleans, is providing much needed office space for displaced State workers and is creating a sports and entertainment district to anchor one end of Poydras Street, an important Downtown corridor. When not being used on game days or for other entertainment events in the Superdome or the New Orleans Arena, Champions Square will provide open space and food and retail amenities to workers in nearby office buildings and the City's medical complex.

### **Career Advancement for Women**

**Winner: Lori Kilberg, Partner, Hartman Simons & Wood LLP, CREW Atlanta**

CREW Network presented its Career Advancement Impact Award to Lori Kilberg for her work as the inaugural chair of CREW Atlanta's CREW National Network Liaison (CNNL) Committee. The CNNL Committee was established in 2009 to serve as a link between CREW Network and the CREW Atlanta membership in an effort to promote CREW Foundation's outreach efforts, as well as to further the mission of CREW Network.

CNNL encourages participation of CREW Atlanta members on CREW Network committees, at national and regional conferences, and on CREW Network member education, scholarship, mentoring and college outreach programs. As Committee Chair, Lori Kilberg spearheaded the creation of one of two pilot tests for CREW Foundation's eMentoring program, as well as CREW Atlanta's first UCREW college outreach program.

CREW Atlanta credits Lori's work as the CNNL for gaining new chapter members who participated in the eMentoring, UCREW and scholarship programs, CREW Atlanta's increased presence within the college community of Atlanta and providing many young women entry into the Atlanta commercial real estate community through networking and job opportunities.

## **Member-to-Member Business**

### **Winner: Roxanne Amoroso, Senior Vice President, Bank of America Community Development Corporation, CREW Tampa Bay**

Amoroso, Senior Vice President, Bank of America Community Development Corporation, has been a member of CREW for more than 10 years, and has become extremely active in direct business networking with multiple CREW Tampa Bay members, facilitating millions of dollars worth of work in more than 10 transactions in the last 24 months alone. Amoroso is leading development on two master developments; Encore, valued at \$450 million, and another valued at potentially \$1 billion. Amoroso builds credible teams through CREW networking and relationships that provide "entire spectrum services" allowing her and her teams to be highly successful in her endeavors.

In 2009 alone, Amoroso initiated 11 business relationships with CREW Tampa Bay members that represent actual and potential contact revenues of more than \$2 million.

### **About CREW Network:**

The mission of CREW Network ([www.crewnetwork.org](http://www.crewnetwork.org)) is to influence the success of the commercial real estate industry by advancing the achievements of women in commercial real estate. CREW Network does this by looking outward to bring more women into the industry, showcasing member successes and serving as a key resource to its members and the industry. CREW Network members represent all disciplines of commercial real estate - every type of expert required to "do the deal." Members comprise 8,000 commercial real estate professionals in 73 chapters across North America.

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